Vol 33, Edition 11

**APRIL 21, 2017** 

Diversity in Action Publish by SBE certified SBE/DBE/MBE

### **How Would Professors Grade the States?**

We asked, and they told us.



Image By: David Kidd

### By Katherine Barrett & Richard Greene

For more than a decade, Governing periodically published a report called "Grading the States." Known more formally as the Government Performance Project (GPP), it evaluated the management capacity in each of the 50 states and was written by the two of us, along with the help of a team of researchers and the guidance of academics who were specialists in the fields we were grading: information, infrastructure, people and money. Its last report was researched in 2007 and published in 2008

To mark the 10th anniversary, we went back to the four academics who were instrumental in the last two reports. We asked them about the current state of the states in their particular area of expertise. They were glad to let us know what they thought -- though pained by the brevity required to fit this into one column.

### On Information: Philip Joyce, professor of public policy at the University of Maryland

"There's not as much use of data as I would have expected when we left off with the GPP 10 years ago. Things have stalled in terms of how performance information for policymaking is used by legislatures, governors, budget officials and so on.

"Politics is trumping facts. When states are in crisis mode and need X billion dollars in budget

cuts, for example, it's a lot easier to multiply all the numbers by .98 and then make those 2 percent cuts. If you can say, 'We're taking the same percentage from everyone,' there's something that looks fair about that.

But if you say, 'We're going to protect the following 10 programs because they're worthwhile,' the politics becomes harder.

"It's possible, though, that the next generation of government leaders might expect to know more about what's going on and how we're doing than the last generation. It's easier to produce the data and, maybe, people will demand it more."

On Infrastructure: Michael Pagano, dean of the College of Urban Planning and Public Affairs at the University of Illinois, Chicago

"States increasingly accept that infrastructure should be in a 'state of good repair.' Yet infrastructure maintenance continues to be undervalued and deterioration of roads, bridges and buildings continues. The irony is that while there's a great deal of focus on new infrastructure as an economic enhancer, investments in maintenance can build GDP as well.

"Still, even as the pressure is on for new building, financing remains problematic. There is a political imperative to please constituents with infrastructure that isn't affordable through appropriate tax and fee revenue. Moreover, much infrastructure continues to be priced inadequately by including only the cost of the initial investment, while ignoring recurring operating and maintenance costs.

"Interest in leveraging private investment in a partnership arrangement is likely to continue to increase, possibly at a faster rate under President Trump's administration. Yet, those types of investments are more likely to be made in infrastructure for which a fee can be charged. Highway tolls, consumption fees and user charges will become more prevalent as private investors can identify a revenue stream as a return on their investment."

On People: Sally Selden, vice president and dean for academic affairs at Lynchburg College

"As the labor market has improved, governments need to appeal to people's sense of public-sector motivation and civic duty. That's critical if they are going to attract and retain public employees. Tighter competition for talent also means that governments will have to grapple with the competitiveness of their total compensation packages. This is particularly true given changes in benefits and low cost-of-living adjustments over the past five to seven years.

Continued on page 9

# BUSINESS EXCHANGE

### SBE OUTREACH SERVICES

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795 Folsom Street, 1st Flr, Room 1124 San Francisco, CA 94107 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

### **Publisher of**

Small Business Exchange weekly newspaper

## **AECOM**

One California Plaza . 300 S. Grand Avenue . Los Angeles, CA 90071

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works **Request for Proposals** 

**Harbor-UCLA Medical Center Implementation Construction Management** and Support Services

AED Project ID #AED7740042 Proposal due date May 10, 2017 at 2pm

AECOM is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

- Facilities Support Management Services
- Industrial and Labor Consultants
- Public Relations Services
- Construction Services Estimating
- Construction Services Management
- Construction Services Scheduling
- Medical & Health Services Medical Management Consultants & Services
- Medical & Health Services Medical Offices, Clinics, & Hospitals
- Scheduling
- Cost Control
- LEED Certification Process
- Sustainability
- Office Administration
- Document Control
- Construction Quality
- Constructability
- BIM Implementation
- Inspection Services
- Change Management
- Progressive Design-Build Experience

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by Monday, April 24, 2017, to Elaine Lu at elaine.lu@aecom.com, or by Phone (916) 202-8424 or by fax at (714) 689-7349.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer



### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 Phone: (510) 632-7676 • Fax: (510) 562-5209 Contact: Duane Schulze • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE Subcontractors & Suppliers for East Bay Municipal Utility District - Grand Avenue Pipeline (2102) Project# 2102 • Location: Piedmont, CA Bid Date: April 26, 2017 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Cathodic Protection, Dewatering, Painting & Coating, Trucking, Sawcutting, Welding Traffic Control, Striping, Electrical, and Traffic Loops

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.



19 PAMARON WAY, NOVATO, CA 94949 PHONE: (415) 382-1188 • FAX: (415) 883-7529 **CONTACT:** Kelsey Godfrey Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

> MENLO PARK SMALL HIGH SCHOOL MENLO PARK, CA **BID DATE: MAY 4 @ 2:00pm** ESTIMATE: \$32,000,000

Trades needed but not limited to: Concrete, Site Concrete, Underslab Vapor Barriers, Concrete Reinforcement, Polished Concrete Surface, Concrete Sealing, Vapor Emissions Control, Precast Concrete Specialties, Reinforced Unit Masonry, Structural Steel, Metal Decking, Metal Fabrication, Metal Stairs, Architectural Woodwork, Casework Countertops, Plastic Paneling, Moisture Protection, Thermal Insulation, Vegetated Roof System, Architectural Aluminum Panels, Standing Seam Metal Roof, Sheet Metal Flashing and Trim, Roof Pavers, Applied Fireproofing, Joint Sealers, Expansion Joint Cover Assemblies, Doors, Frames & Hardware, Access Panels, Overhead Coiling Doors, Glass, Glazing & Storefronts, Tubular Skylights, Louvers, Metal Framing & Drywall, Plaster – Poly Modified Fiberglass Reinforced, Tile, Acoustic & Metal Ceilings, Wall Panels, Flooring, Tile Carpeting, Elastomeric Liquid Flooring, Wall Coverings, Painting, High Performance Coatings, Visual Display Boards, Signage, Toilet Partitions & Accessories, Operable Wall Partitions, Wall Protection, Fire Protection Specialties, Metal Lockers, Mail Boxes, Exterior Sun Control Devices, Flag Poles, Residential Appliances, Food Service Equipment, Projector Screens, Window Treatments, Laboratory Casework and Lab Equipment, Entrance Floor Grilles, Upholstered Seating, Site Furnishings, Hydraulic Elevators, Fire Sprinklers, Earthwork, Grading & Paving, Cast Grout Piles, Landscaping and Unit Pavers, Fences & Gates, HVAC, Electrical, Utilities & Grading and Plumbing

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSIS-TANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILD-ERS, INC. STANDARD SUBCONTRACT AGREE-MENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABE TO ARNTZ BUILDERS. BOND PRE-MIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION EN-DORSEMENT TO THEIR WORKERS COMPENSA-TION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER

### **Balfour Beatty**

Infrastructure Inc.

Request for Certified San Francisco LBE Material suppliers and subcontractors for:

**CITY AND COUNTY OF SAN FRANCISCO** 

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY

Muni Metro East (MME) Phase II - Five Storage Track Extension Project Bid Date May 2nd at 3:00PM. All quotes must be submitted before 1:00PM on May 2nd in order for BBII to compile final bid.

Requesting qualified and certified SF LBE subcontractors and suppliers for: Foundations, Storm drain installation, Traction power duct bank installation and material supply.

Plans and specs are available for view at our office or via One Drive link. Please email JHolder@bbiius.com for link.

Please call with any questions regarding scope, bidding, insurances, plans or specs.

Balfour Beatty Infrastructure, Inc. | Regional | Rail Transit CSL 664318
512 So. Airport Blvd., So. San Francisco, CA 94080
T:650 243 5660 | M: 650 537 0379 | F:650 243 5679
An equal opportunity employer.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

City and County of San Francisco
Municipal Transportation Agency
Muni Metro East (MME) Phase II – Five Storage Track Extension Project
Contract No. 1299
BID DATE: May 2, 2017 at 3:00PM
Fax all quotes to 510-777-5099

Requesting certified LBE Subcontractor and Supplier Quotes on:

Reinforcing Steel Contractors, Electrical Sign Contractor, Pipeline Contractor, Earthwork & Paving, Electrical Contracting, Drilling Services, Concrete Contractor, Metal Products Contractor, Trucking & Hauling, Steel & Steel Products, Foundry Castings, Concrete Supplier & Manufacturer, Utility Products, Lumber EQ & Supplies, Safety & Personal Protection Items, Pipes, Valves & Fitting Supplies, Concrete Delivery and/or Pumping, Surveying

No deposit is required for the Bid Documents, which may be procured from the SFMTA on the 3rd Floor, One South Van Ness Ave., San Francisco, California 94103. Bid documents may also be obtained by mailing a request to Ms. Elaine Fontejon at the aforementioned address, faxing a request to (415) 701-4300 or e-mailing a request to elaine.fontejon2@sfmta.com. Plans may also be obtained through Shimmick Construction – please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com for questions on specifications.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Visit Small Business Exchange at **www.sbeinc.com**to download the latest **SBE Newspaper** and **SBE Today E-Newsletter** 

Requesting Sub Bids from Qualified

MBE / DVBE / DBE / WBE

Subcontractors & Suppliers

Dudley Elevator

Project Location:

172 6th Street, San Francisco, CA 94103

<u>Bid Date: May 5, 2017</u> Walk through -Thursday 4/27/17 @ 11:00 AM,

172 6th Street, San Francisco, CA 94103
Trades:

Electrical, HVAC, Fire Alarm, Scaffolding, Painting

### **NCR Construction Inc.**

1035 W. Grand Avenue • Oakland, CA 94607 Phone: 800-440-4336 • Fax: 866-627-3294 Contact: Bernie Nestal

Email: Bernie@NCRConstructioninc.com

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services. Plans & Specs are available for viewing at our office.



### Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified MBE/WBE subcontractors, suppliers, and truckers for the following project:

BALBOA PARK STATION WAYFINDING IMPROVEMENTS BART Contract No. 110G-121 Bids: May 2, 2017 @ 2 pm

The work in this contract includes but is not limited to: Selective Demolition; Portland Cement Concrete; Concrete Reinforcing; CIP Concrete; Non-Shrink Grout; Metal Welding; Metal Fabrications; Decorative Metal; Flashing & Sheet Metal; Firestopping; Painting; Signage; Post & Panel Wayfinding System; Station Identification Pylon; Illuminated Cabinet Signage; Real-Time Information Display; Real-Time Information Display; Remote Power Switches; Electrical; Low Voltage Wires & Cables; Grounding & Bonding for Electrical Systems; Circuit Breakers & Panelboards; Data Communications Network Equipment.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement. com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

Nema Construction, as a General Contractor, is requesting bids on all Trades from all qualified Subcontractor and Suppliers, including
Certified DVBE/LBE/DBE/SBE/MBE/WBE
Subcontractors and
June Jordan School for Equity
SEC System & Science CR Improvements
325 La Grande Avenue,

San Francisco CA 94116
Bid Opening Date: 4/19/17 at 2:00 PM.
Owner: San Francisco Unified School District.

Contact Person: Ali Farahani Tel : 510-525-2398

# "Sub-Bid Express" Availability and CUF





"Utilize SBE's "Targeted Sub-bid Express" to attract available businesses with their CUF (commercially useful function) code verified by certifying agencies. Firms have bidding experience and a history of using a "sharp pencil". All of these firms "hang out" in SBE's 1.5 million B2B diverse database. So "availability" is not a problem.

You get 2 ads for the price of one – one in the publication and one on our website and be assured that your message is delivered timely **BEFORE BID DATE**.

### **CONTACT US TODAY**

A: 795 Folsom Street, 1st Floor, San Francisco, CA 94107

P: 415-778-6250 or 800-800-8534

**F:** 415-778-6255

E: sbe@sbeinc.com

W: www.sbeinc.com

SBE is a certified DBE firm



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To Download the AD ORDER FORM, please visit the link below:

http://e8.octadyne.net/clientFiles/8023/Sub-Bid-Request-Order-Form-rev-5-20-16-.pdf

### CAHILL CONTRACTORS, LLC Colby Smith at estimating@cahill-sf.com (415) 677-0611

(415) 677-0611

CAHILL CONTRACTORS, LLC

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADE:

Earthwork & Shoring/Underpinning

PARCEL Q - DESIGN-BUILD BID (SELECT TRADES)

1491 Sunnydale Avenue, San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements

BID DATE: 4/25/17 @ 2 PM Voluntary Pre-Bid Meeting:

TBD, Cahill's Office 425 California St., Suite 2200 San Francisco, CA 94104

#### **BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Donat Galicz An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Place RHMA-G -Hwy 12 Fairfield/Suisun City Caltrans #04-1K1004 BID DATE: May 4, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Noise Monitoring, Shoulder Backing, Crack Treatment, Prepaving Inertial Profiler, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Adjust Utilities, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Object Marker, Midwest Guardrail System, Striping & Marking, Rumble Strips, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly\_ads/index.php.

### **CAHILL CONTRACTORS, LLC**

Colby Smith at estimating@cahill-sf.com (415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES:

Structural Steel / Electrical / Earthwork / Asphalt Paving / Site Concrete / Landscape / Site Utilities

BLOCK X - HORIZONTAL PHASE I (SELECT TRADES)

1101 Connecticut St., San Francisco, CA 94107

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 4/25/17 @ 2 PM

Voluntary Pre-Bid Meeting: 4/14/17 @ 10AM, Cahill's Office 425 California St., Suite 2200

### San Francisco, CA 94104 BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
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REQUEST FOR **DBE** SUBCONTRACTORS AND SUPPLIERS FOR:

Cold Plane AC Pavement and Place RHMA-0 Hwy 24 Oakland- Caltrans #04-2K1304 BID DATE: April 26, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control, Sweeping, Noise Monitoring, Clearing & Grubbing, Intelligent Compaction, Shoulder Backing, Prepaving Inertial Profiler, AC Dike, Tack Coat, Cold Plane AC, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly\_ads/index.php.





O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane and overlay pavement, install Guardrail and curb ramps - Hwy 80 Richmond/El Cerrito/San Pablo/Pinole/ Hercules Caltrans#04-4J3404 BID DATE: May 11, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Prepaving Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/ Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly\_ads/index.php.

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**BROSAMER & WALL, INC.** 

An Equal Opportunity Employer is requesting quotations from all qualified SBE (Small Business Enterprise)

Professional Services, Sub-contractors, Material Suppliers and Trucking for the following project:

Permanente Creek Flood Protection Project Channel Improvements Owner: Santa Clara Valley Water District Project No. 26244001 Contract No. C0625

Closing Date: April 26, 2017 @ 2:00 PM

CONTACT:
Robert Rosas

Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300 Walnut Creek, California 94596 PH: 925-932-7900 FAX: 925-279-2269

#### **PROJECT SCOPE:**

The work in this Contract includes but is not limited to providing: Clear and Grub, Remove Trees and construct levees and floodwalls, including flood gates. Remove the existing left bank concrete U-Framed channel wall and invert slab and replace with Special U-Frame Channel. Construct four (4) flow separation walls in addition construct access ramps. Portions of the project require that we remove concrete trapezoidal channel lining and replace with concrete U-Frame as well as remove a 12-ft by 6.5-ft reinforced concrete box culvert (RCB) and construct a new 9-ft by 6.5-ft double RCB. Underground improvements include replacing an existing 36-inch RCP and 4-ft diameter manhole with 42-inch RCP and 5-ft diameter manhole adjacent to the new double RCB and replace the existing sanitary sewer line underneath the new double RCB.

### Subcontractors and Suppliers being solicited include but not limited to:

**SUBCONTACTORS:** Clear & Grubbing; Earthwork & Grading; Environmental Consultants; Erosion Control, Fencing; Flatwork (Minor Concrete); Landscape & Irrigation; Asphalt Paving; Rebar; Shoring; Roadway Signs; Striping & Markers; Traffic Control; Trucking and Underground Utility Work.

**VENDORS/SUPPLIERS:** Aggregate; Geo-Textile Fabric; Lumber; Miscellaneous Metals; Sheet Pile; Underground Pipes; Pumps; Concrete Supply and Placement

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be downloaded for free at SCVWD website @ www.valleywater.org. B&W will also make plans electronically please email rrosas@brosamerwall. com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or email your quote to estimating@brosamerwall.com or fax us your quote at 925-279-2269. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

Silicon Valley Berryessa Extension Project C650 (C16349F) – SVBX Sitework Fremont, Milpitas and San Jose, CA Bid Date: April 26, 2017 @ 2:00 PM

Work types requested, but are not limited to, the following:

Asbestos Material Removal, CIDH Concrete Piling, CIP Concrete, Clearing & Grubbing, Construction Materials, Demolition, Irrigation, Lead Material Removal, Metal Mesh Fence, Metal Railing, Ornamental Fence, Pipe Supply, Reinforcing Steel, Sign Work, Street Sweeping, Survey, SWPPP, Temporary Chain Link Fence, Temporary Erosion Control, Temporary Fence, Traffic Control, and Trucking.

**Plans and Specifications** are available for review at our office, or can be downloaded from

#### www.vta.org/procurement

Call for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

#### Gordon N. Ball. Inc.

Attn: ESTIMATING

333 Camille Ave., Alamo, CA 94507 Phone: (925) 838-5675 • Fax: (925) 838-0814 estimating@ballconco.com

An Equal Opportunity Employer

### REQUEST FOR CERTIFIED SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

Wet Weather Equalization Basin Project Contract No. C030 Pacifica, CA

Bid Date: April 27, 2017 @ 2:00 PM

Work types requested, but are not limited to, the following:

Electrical & Instrumentation, Fence Work, Rebar, Micro Pile, Landscaping, Striping Work, Sign Work, Concrete Supply, Hollow Core Precast Panel System, Pumps & Mechanical Work, Odor Control System, Bore & Jack, Slurry Wall and Fiber Glass Storage Shed.

Plans and Specifications are available for review at our office, or can be downloaded online at the following website: http://www.cityofpacifica.org/government/rfps/rfpDetailView.asp?pageID=84

Call for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

### Gordon N. Ball, Inc.

Attn: ESTIMATING

333 Camille Ave., Alamo, CA 94507
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com
An Equal Opportunity Employer

# **Small** Business **Exchange**

### The Sub-Bid **Request Specialist**

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

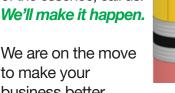
Look no further. We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations? We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)? We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us.

We are on the move to make your business better.



Call 1-800-800-8534



DBE Bidding Opportunities Los Angeles, CA

Regional Connector Transit Corridor Project for Metro Contract No. C0980

Opportunities to provide sub-quotes include:

· FRE Conduit/ HV Box Procure and Install

Time Frame: Work is expected to begin in November 2018 and go through February 2019 Notice of Interest Response

Deadline: May 5, 2017

Contact Information: George Cendejas (213-537-3981) gcendejas@masselec.com

Mass Electric Construction Co. Is an Equal Opportunity Employer

This solicitation is in response to Metro's DBE requirements and MECT intends to conduct itself in good faith with DBE firms seeking subcontract opportunities for the contract.

### Long Island (Babylon), NY Sub-Bid Request Ad

#### SHEA McNally JV **BIDDING OPPORTUNITY**

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

Southwest Outfall Replacement, Capital Project No. 8108 Owner: County of Suffolk - Dept. of Public Works-Yaphank, NY Capital Project No. 8108 BID DATE: June 8, 2017 at 11:00 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment - hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review 40 CFR 33.204-33.205 or certified by EPA shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

> Shea McNally JV An EEO Employer (J.F. Shea Construction, Inc. – McNally Tunneling Corporation) 667 Brea Canyon Road, Suite 22 • Walnut, CA 91789 909-594-0990 • 909-869-0827 (fax) Attn: Dennis Poulton, Chief Engineer

### DeSilva // Gates

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

HESPERIAN BOULEVARD CORRIDOR IMPROVEMENT PROJECT FROM EMBERS WAY TO WEST A STREET EDEN TOWNSHIP, SP NO. 2124 ALAMEDA COUNTY, CALIFORNIA

OWNER:

County of Alameda – Director of Public Works, Public Works Agency 951 Turner Court Room 300, Hayward, CA 94545

### \*\*REVISED\*\*BID DATE: April 27th, 2017 @ 2:00P.M.

DGC is soliciting quotations from certified Local/Small Local Business Enterprises, Very Small Local Business Enterprise, for the following types of work and supplies/ materials including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Electrical, Fencing, Joint Trench, Irrigation / Landscape, Minor Concrete, Minor Concrete Structure, Roadside Signs, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground Utilities, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.ipdservices.com/clients/east-bay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE/SLBE/VSLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE/SLBE/VSLBE goal.

Alameda CTC's Local Business Contract Equity Consultant is available to assist firms in meeting the local and small local business goals. Alameda CTC's Local Business Contract Equity Consultant is: L. Luster and Associates c/o Alameda CTC 1111 Broadway, Suite 800 Oakland, CA 94607 Telephone: (510) 208-7466 or (510) 208-7468 Fax: (510) 893-6489

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

### DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ALAN MCKEAN Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 87 – CONSTRUCTION ON STATE HIGHWAY
IN SANTA CLARA COUNTY IN SAN JOSE FROM
WEST JULIAN STREET UNDERCROSSING TO
ROUTE 87/880 SEPARATION,
CONTRACT NO. 04-1K0404.

Federal Aid Project No. ACNH-P087(032)E, Disadvantaged Business Enterprise Goal Assigned is 17%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: APRIL 27, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, STRIPING, SWPPP / WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub. desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

### DESILVA / GATES

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11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Victor Le Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 262 – CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN FREMONT AT WARM SPRINGS BOULEVARD, Contract No. 04-3J4804,

Disabled Veteran Business Enterprise Goal is 5%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

#### Bid Date: APRIL 25, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, MINOR CONCRETE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ttp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



5225 Hellyer Avenue, Suite #220 San Jose, CA 95138 Phone (408) 574-1400 Fax (408) 365-9548 Contact: Rob Snyder Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

SVBX Sitework
Contract No. C650 (C16349F)
Owner: Santa Clara Valley
Transportation Authority
Engineers' Estimate: \$4,000,000.
BID DATE: April 26, 2017 @ 2:00 PM

Items of work include but are not limited to: Survey, Traffic Control, Clear & Grub, SWPPP, Temporary Erosion Control, Street Sweeping, Fencing, Erosion Control, Structure Demolition, Metal Railing, Precast Concrete, Concrete Unit Masonry, Masonry Block Wall, Graffiti-Resistant Coating, Concrete Grid Pavement, Landscape & Irrigation, Signs, Trucking, Hazardous Hauling, Rebar and CIDH Piling.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer





Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors,

Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Permanente Creek Flood Protection Project Permanente Creek Channel Improvements in

Mountain View and Los Altos, CA. http://www.pd.dgs.ca.gov Subcontractors and Suppliers for the following project:

Permanente Creek Flood Protection Project
Permanente Creek Channel Improvements
Project No. 26244001
Contract No. C0625
Owner: Santa Clara Valley Water District

Bid Date: April 26, 2017 @ 2:00 P.M.

Small Business Enterprises and Micro (SBEs)
wanted for the following scopes, including, but not

AC Paving, Aggregates, Biologist, Minor Concrete, Clear & Grub, Concrete Grinding, Concrete Forms & Accessories, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Erosion Control, Fencing, Flood Walls, Flood Gate System/Flap Gates, Geotextile, Signage, Soil Disposal Site, Storm Drain Pipe Supply, Quality Control, Shotcrete, Street Sweeping, SWPPP, Trucking & Hauling, Well Abandonment & Removal, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due April 21, 2017 and Quotes NO LATER THAN April 25, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

# How Would Professors Grade the States?

### Continued from page 1

"Big data offers opportunities for human resources to analyze workforce data to inform decisions, especially as it relates to engagement and retention. Leveraging technology will continue to create opportunities in hiring processes, both for employers and employees who want to apply online.

"With the diffusion of new technology comes a greater need to train and develop the workforce and an opportunity to engage younger employees in that work by having them teach and mentor more experienced workers.

"Finally, attention will continue to be directed toward employee well-being -- physical, emotional and mental -- particularly in environments where employees feel pressure, such as agencies that have been understaffed."

On Money: Katherine Willoughby, professor in the Department of Public Management and Policy at Georgia State University

"As we head into the eighth year following the end of the Great Recession, governors remain cautious about making big promises. In spite of relatively low unemployment nationwide, most are anticipating a sputtering economy and hoping that an economic downturn is not looming around the next quarter.

"States indicate an almost perfect bell curve in terms of their fiscal health -- about 10 are in really bad shape (such as Alaska and Illinois), about 10 are in pretty good shape (such as Georgia and Idaho) and the rest are muddling through.

"Gas and oil price slides have continued to compromise resource-dependent state budgets -- five states have seen declining general fund expenditures in fiscal 2017. Going forward, 47 states will be developing their fiscal year 2018 budgets, with many anticipating general fund shortfalls. For example, it is hard to comprehend how Illinois politicians will be able to come together to avoid a potential budget deficit that has been estimated at \$5.3 billion!"

#### About the Author

Barrett and Greene have done original research and writing in fields pertaining to state and local government and are columnists and correspondents for Governing magazine, where they founded the Government Performance Project. They are senior fellows at the Council of State Governments; special projects consultants for the Volcker Alliance; senior fellows at the Governing Institute; and fellows at the National Academy of Public Administration

They have helped found and serve on the boards of two organizations: GovPerformance and the State Government Workforce Project. They have also served in an advisory capacity to many organizations, including the National League of Cities, the Urban Institute, the Governmental Accounting Standards Board, the Association of Government Accountants, the Council of State Governments, the Center for a Better South and others.

SOURCE: w ww.governing.com